

## Appendix 1 - Delivery Plans

### 1. Revenue Financial Plan

Table showing an overall summary of financial position

Subjective Heading	2018-2019 Budget	2019-2020 Indicative Budget
	£'000	£'000
<b>Expenditure:</b>		
Employees	47,923	48,153
Running Expenses	99,106	116,084
Capital Financing Costs	2,188	2,188
Contribution to reserves	11,925	11,475
<b>Total Subjective Expenditure</b>	<b>161,142</b>	<b>177,900</b>
Less:		
Other Internal sales	(9,192)	(9,179)
<b>Gross Expenditure</b>	<b>151,950</b>	<b>168,721</b>
<b>Income:</b>		
Government Grants	(3,814)	(4,201)
Contributions from Reserves	(15,446)	(9,656)
Other Grants Reimbursements and Contributions	(4,614)	(4,527)
Customer and Client Receipts	(56,545)	(58,875)
Other Income	(1)	(1)
<b>Total Net Budget</b>	<b>71,530</b>	<b>91,461</b>